



NUANCE

The experience speaks for itself™

CASE STUDY

Sager Law Office Relies on OmniPage® to Help Boost Their Bottom Line

Automated OCR Workflows Help Firm Simultaneously Increase Productivity and Cut Information Re-creation Time by One Third.

CHALLENGE

Improve the efficiency of a solo practitioner law firm by reducing the manually intensive process of handling paper and PDF documents for repurposing.

STRATEGY

Use OmniPage to OCR paper and digital documents and facilitate an easier extraction of text, data, and graphics into different digital formats for repurposing.

RESULTS

Firm reduces the time required for each case by one third.

If you work as an attorney, either at a large firm or a solo practice, you know that before you even draft the complaint, or answer to the initial suit, you will be inundated with paper in the form of records, books, magazines, forms and even pictures. Clients frequently call upon a firm to assist them in specific areas, including the initial formulation of a case, briefing and arguing motions, developing legal theories and trial strategy, preparing trial briefs and jury instructions, and briefing and arguing post-trial motions in anticipation of an appeal. Because time is always of the essence in the judicial system, the ability to quickly move paper information into a digital case workflow is critical to maximizing the collaboration and analysis time for each client. Surprisingly, in this predominantly electronic business age, a majority of attorneys and judges are still behind the information technology curve. These legal professionals are drowning in a sea of

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**Edward Sager
Private Practice Attorney**

tedious and costly manual processes for creating, collecting and organizing case data. Law offices large and small, as well as local and federal courts, are looking for affordable tools that can help them effectively reduce their operating costs and increase productivity.

Edward Sager is a solo practitioner in Kirkland, WA. His firm focuses on immigration law, appeals, creation of non-profit organizations and contract projects for other attorneys, especially the creation of legal briefs on CD. The existing business need that prompted him to search out OmniPage and begin using it was quite simple. According to him, “I was looking for a program to automate my OCR/archiving process. I needed a product that could ‘look’ in a file folder at specific times during the day and then automatically OCR and save the incoming documents. I discovered OmniPage by researching OCR alternatives on the Internet and reading a lot of reviews. I also considered ABBYY® FineReader Pro, but I always found OmniPage at the top of almost every review I read.”

“Because I was in the process of reducing my paper files by scanning and archiving them, I needed a professional and reliable software OCR application. The OCR process had to be accurate and with the ability to

be able to touch-up paper documents that were created from poor quality originals. In addition, I needed OCR to be able to easily and quickly find and correct unrecognized words. The time-specific OCR conversion processes are important to me because our computing resources can be utilized during the night and other slow work times. Customization of the software, including the ability to open and save to multiple formats (especially PDF and Office 2007 document formats) was also necessary. Being a solo attorney, my time to practice law is limited directly by the need to manage the business; consequently, anything which reduces the time needed to find and produce editable documents is highly important to me. The creation of digital legal briefs on CD can be a very time-consuming process if the conversion and OCR of documents is inaccurate; consequently, satisfying the aspiration for accuracy and need for speed contributes substantially and directly to my ability to compete with larger law firms. Being a solo law firm, I need to be more efficient than the larger law firms. I knew I needed newer, faster and more accurate technology just to be able to compete.”

“Before using OmniPage, my digitizing process was very slow and quite cumbersome. First, I had a multi-function printer/ scanner which I used to scan in my documents. I used the Office XP Document Scanner, which saved the scanned documents into TIFF files. I then found a free PDF converter on the Internet and used that to convert the TIFF files to PDF. I then saved the document and started over. No OCR was possible with this setup and the quality of the PDFs was very low with the size of the files being very high. I then purchased Adobe® Acrobat® Professional and used it to scan in and do OCR for the digitized documents. It was much faster than what I had been doing, but Acrobat seemed to be very slow with scanning and OCR. Worse yet, Acrobat used so much of my computer’s resources that I could not work with my computer when Acrobat was helping me archive documents. Eventually, I decided to use one of my computers to exclusively scan and OCR documents. However, I still had to attend to the archiving process because I had to manually save each document before beginning the archival process for a new document. Talk about distracting!”

“Today I use Office 2007 Ultimate® with OmniPage to OCR approximately 40 files and more than 200 pages per day. Then I create searchable PDFs, editable legal pleadings, color PDFs, RTF, DOC, DOCX, JPG, PDF image over recognized text, XPS, PPTX, HTML and TXT files. OmniPage’s OCR of documents helps me to submit information for burning to CDs. I also OCR closed case files for archiving. I use the PDF functionality for the filing of legal pleadings/documents with the courts. The ability to create Office 2007 documents so as to be able to edit documents in Microsoft® Word 2007 (especially so that I do not have to re-type entire multi-page documents). I also create files which can be used on the Internet (specifically HTML and TXT documents). In addition, OmniPage helps with creating PowerPoint presentations and the creation/conversion of PDF forms.”

“The accuracy of OmniPage 16 is amazing. Furthermore, the formatting is much better than even OmniPage 15. I especially like the new ‘legal pleading’ feature with the OCR process, the ability to convert documents from one format to many others with great formatting retention, better legal document output, the native utilization of dual-core processors, digital camera capture, File-It Assistant and the forms functionality. The digital image (camera) OCR support is an excellent idea and implementation thereof. I was surprised by the accuracy of the OCR. When I was looking at ABBYY for an OCR solution, one of the features which attracted me was the ability to submit digital camera images for OCR. Now that OmniPage does the same thing (and does it very well), ABBYY is an afterthought. I was surprised by the accuracy of the conversion to the Office XPS format. After all, it is a new format and I know of only two pieces of software other than OmniPage which can view XPS documents. It is clear that OmniPage developers have recognized this new format as the wave of the future by planning for it today. By simply adding support for this file type, Nuance has increased my loyalty to all of its products; Nuance not only looks to take care of today’s needs, it forecasts and provides features for future needs as well.”

CASE STUDY **OMNIPAGE PROFESSIONAL 16 - SAGER LAW OFFICE**

“The reliability of automated workflows makes me think of the motto ‘Set it and forget it.’ Plus, setting up workflows using the Wizard makes the process easily understandable and simple enough for those of us who do not have time to learn a whole set of programming functions and a new language. OmniPage is both straightforward and simple. The ability to create different views helps make working with various documents simultaneously simple due to the ‘natural’ flow GUI design elements: left-to-right, top-to-bottom, more-important-to-less-important.”

“OmniPage easily saves me at least 45 minutes per day. My hourly billing is anywhere from \$130 to \$250. When I have large projects, it saves me at least 1/3 of the time I would normally spend. OmniPage has become my OCR/document conversion software of choice. I doubt any other product can match its features, ease-of-use, reliability and accuracy. Version 16 makes OmniPage well-positioned to trump any other professional OCR software titles on the market today. My future plans are to build my OCR/document conversion needs around OmniPage and Nuance’s other imaging products.

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