

# Cuatrecasas, Gonçalves Pereira speeds up its printing processes and makes them more secure.

## Challenge

- Offer service to more than 1,600 employees in 25 offices across the world
- Optimize employees' printing jobs and cut costs
- Guarantee the security and confidentiality of all documents printed

## Solution

- Nuance® SafeCom® – print management software
- Deploy SafeCom to increase printing process efficiency and reduce costs

## Results

- Better confidentiality in the printing of documents, which is essential given the nature of the company's business
- Solution meets employees' mobility needs, enabling them to collect their printed documents from any office

## Company information

Cuatrecasas, Gonçalves Pereira is a leading law firm in Spain and Portugal, which represents some of the biggest companies in both countries, as well as foreign investors interested in the Iberian market.

The firm has its central offices in Barcelona, Madrid and Lisbon. It also has 16 other offices in different parts of the peninsula and another nine covering the main financial centres in Europe, America, Asia and Africa.

**CUATRECASAS,  
GONÇALVES PEREIRA**

Founded in 1917, Cuatrecasas, Gonçalves Pereira employs more than 950 lawyers offering legal advice in all areas of corporate law, with 18 fields of expertise and 15 sectoral clusters.

Before choosing Nuance for their support and technology expertise, the firm already worked with print management software. However, they had problems with the old platform's lack of compatibility. What's more, the old software didn't offer the availability the employees needed for their mobile working style. For this reason, and compelled by the need to improve confidentiality in printing processes, the law firm decided to change supplier. The firm sought a solution adapted to its needs. After studying the different options available on the market, the firm finally opted for Nuance SafeCom's solution. This was in large part because it is the leader in this field, but was also due to the platform's simplicity and the associated reduction in architecture. With the old solution, documents could only be printed out on-site in the respective office, meaning that it was not possible to send a document to print and pick it up from a different office later. This hampered employees' mobility.

"At Cuatrecasas, Gonçalves Pereira, we were already using printing management software, but we were looking to improve agility; we especially wanted to improve compatibility at a platform level. On the other hand, it was also imperative that we could guarantee confidentiality and avoid printed documents being left in printer trays; that doesn't happen now, as authentication codes are needed to collect prints," Xavi González Aparicio, Head of Systems at Cuatrecasas, Gonçalves Pereira.

#### Efficiency and cost-saving

Despite the digital transition that has occurred in recent years, document printing continues to be quite important for Cuatrecasas, Gonçalves Pereira due to the nature of the firm's work. That's why it was crucial to increase efficiency in these processes and thus reduce printing-related costs.

With the introduction of Nuance SafeCom, Cuatrecasas, Gonçalves Pereira quickly sped up its printing processes. The deployment involved 110 licences, and the firm has now acquired 10 more to support a new company. The

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changeover was quite straightforward, as the previous solution meant that employees were already familiar with the processes. At no point was business interrupted or did any incident occur.

The process was carried out with the support of the Mhermida company which had a big part to play in the project's success, thanks to its extensive experience with the platform and the preparation undertaken by its technicians. The deployment also involved HP and Ricoh.

With Cuatrecasas, Gonçalves Pereira's new printing management model, the firm has noted significant benefits in terms of efficiency, since it has already managed to reduce print volume and paper consumption, which in turn has brought about substantial cost-savings and also improved its environmental footprint.

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Another great advantage this new SafeCom model has offered Cuatrecasas, Gonçalves Pereira is a high level of security, which is fundamental for a legal firm as it requires all of its documents to be kept strictly confidential.

To learn more about Nuance document imaging solutions please call 1-800-327-0183 or visit [nuance.com](http://nuance.com)

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#### About Nuance Communications, Inc.

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